

6 September 2007

Subject: Scholarship Foundation Report

TO: Members of the 35th Annual Meeting of the Members

USAWOA Members, fellow warrant officers and guests, I am happy to report on the status of the Scholarship Foundation.

The current Board of Directors are: Robert D. Scott, CW4, Retired, President and Chairman; CW5 Barbara Carpenter, Treasurer; Gordon Koch, CW4, Retired, Secretary; Rufus Montgomery, CW5, Retired, Director; and Richard Scalzo, CW5, Retired, Director. The term of office of all Directors is normally two years beginning in the Spring of 2005. The President, USAWOA, appoints three members of the Board (Koch, Meeks and Scott), and they select the remaining two members (Montgomery and Scalzo). CW5 Carpenter was a midterm replacement for CW5 Meeks who retired and relocated to SC. In addition, CW4 Scott was appointed as Executive Director of the Scholarship Foundation by the Board.

The Foundation has established the following goals to manage the program over the next five years.

Goal 1: Grow the Scholarship Fund Program 10% per year for the next 5 years: To ensure that the Scholarship Fund continues to grow, publicity is necessary and will include:

- a. Developing periodic USAWOA Newsliner articles to make a larger number of our members and potential donors aware of the program at a minimum cost.
- b. Review, update and distribute a variety of brochures for individuals, Chapter and Regions and Corporations.
- c. Explaining the scholarship program for distribution in various media formats including the USAWOA website, monthly chapter president's letters and other mailings.
- d. Publicizing periodic scholarship information on the USAWOA website.
- e. Publicizing the names of donors in the Newsliner and on the web site.
- f. Exploring the feasibility of planned giving through a variety of sources.

Goal 2: Expand the Number of Recipients receiving the USAWOA Scholarships by:

- a. Targeting the national membership population with college age children.
- b. Encouraging chapter leaders to identify members with college age children.
- c. Encourage Chapters and Regions to sponsor scholarships at the National level.

Goal 3: Expand the Number of Donors by:

- a. Encouraging individuals, chapters and regions to designate scholarships in the name of individuals.
- b. Generating fund raising activities to support the Foundation.
- c. Soliciting donations from corporations that provide products and/or services

to the armed forces (active, Reserve and National Guard) in particular items utilized by Army warrant officers in the performance of their duties such as high tech electronic systems, aircraft, etc.

Goal 4: Reviewing the current Scholarship policies now in effect to include:

- a. Revising the criteria for acceptance of students.
- b. Utilizing the "whole" student concept (grades, activities and financial aid) and any special circumstances such as catastrophic life event.
- c. Establishing the time line for applications.
- d. Establishing the criteria for selection of board members.

In 2007, the Scholarship Foundation met on 10 March, 9 June, 8 September and will meet on 8 December to administer the Scholarship program. Actions accomplished to date include:

- a. Updated a series of Foundation brochures.
- b. Reviewed and updated the five-year Strategic Plan.
- c. Appointing CW4 Scott as the Executive Director of the Foundation
- d. Preparing and submitting numerous articles for publication in the Newsliner.
- e. Preparing and mailing fund raising material to individuals, chapters and regions of USAWOA.
- f. Selecting a volunteer committee to review all candidate submissions based on criteria developed by the Foundation Board of Directors.
- g. Preparing and distributing Scholarship applications and eligibility requirements to members.
- h. Selecting 9 individuals from 27 applications for award of \$1,000 scholarships.
- i. Selected 1 individuals for award of the four-year Grantham University On-Line Scholarship
- j. Preparing, submitting, and receiving approval of renewal of registration in the jurisdictions that require special authorization for solicitation in that jurisdiction.
- k. Preparing, submitting and receiving approval for inclusion in the National 2007 Combined Federal Campaign.
- l. Initiating action to develop corporate donors.
- m. Reviewed and updated as necessary criteria for the Allnatt Memorial Scholarship Fund, a specific fund which will award one or more annual scholarships in the Allnatt name. This year four Allnatt Scholarships were awarded.

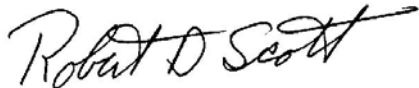
As reported last year numerous negative factors also faced us during this year. The limited results of last year's fund raiser caused the board to again vote to award only four (4) \$1,000 scholarships this year rather than the normal 10 or 12. Basically that was the available funds after paying the fund raiser printing and mailing costs. Fortunately directed donations allowed for the award of one additional \$1,000.00 scholarships funded by the Engeman Family and friends. Our participation in the National Combined Federal Campaign resulted in a total of almost \$19,000 in pledges world wide, funds which will be available for next years awards since distribution is made from Jan to Oct of 2008. We received pledges from 67 of the approximately 300 CFC areas in amount ranging from \$1.02 from the Greater Los Angles Area CFC to \$4,090.00 from the Overseas CFC Areas. While between 15

and 25% of those pledges are retained by the local CFC area for operating expenses and shrinkage (pledges cancelled) this does seem to be a worthy approach to our fund raising. While the enrollment does require specific funds such as CPA audits, etc. overall at this time this appears to be a positive approach to future fund raising.

I was surprised at the small amounts pledged in some areas such as \$1.02 in the Greater Los Angeles area, down from \$5.00 last year; \$5.12 from Northern NJ CFC, \$0.00 from the West Point, NY area, \$14.11 in the Fort Polk, Central LA area again down from last year. We all know there are more Warrant Officers, active and Reserve in those areas. I hope that in time this will increase if Warrant officers and their families talk up the foundation and the good things it is trying to do. This year's campaign is under way but it is not too late to contact your CFC representative and make a pledge.

We must say a profound thanks to the USAWOA for their support in providing book keeping and telephone answering service and message taking tasks at no cost to the Foundation.

The balance of the efforts listed were performed by your volunteer Board of Directors in an effort to maximize the dollars available to support scholarships.

A handwritten signature in black ink that reads "Robert D. Scott". The signature is written in a cursive style with a long, sweeping underline that extends to the right.

Robert D. Scott, CW4 (R)

President and Chairman of the Board

USAWOA Scholarship Foundation